

# PAY FOR SUCCESS

## 2018 Fact Sheet



The Commonwealth's homeless social innovation financing initiative (also known as SIF or "Pay for Success") is a permanent supportive housing initiative aimed at serving between 500 and 800 homeless individuals over six years. To implement this program, the Massachusetts Housing & Shelter Alliance (MHSA) partnered with United Way of Massachusetts Bay and Merrimack Valley (MASH's fiscal agent) and CSH (serving as evaluation experts) to form an LLC called Massachusetts Alliance for Supportive Housing (MASH) to serve as an intermediary between investors, providers and the Commonwealth.

### > Program Enrollments

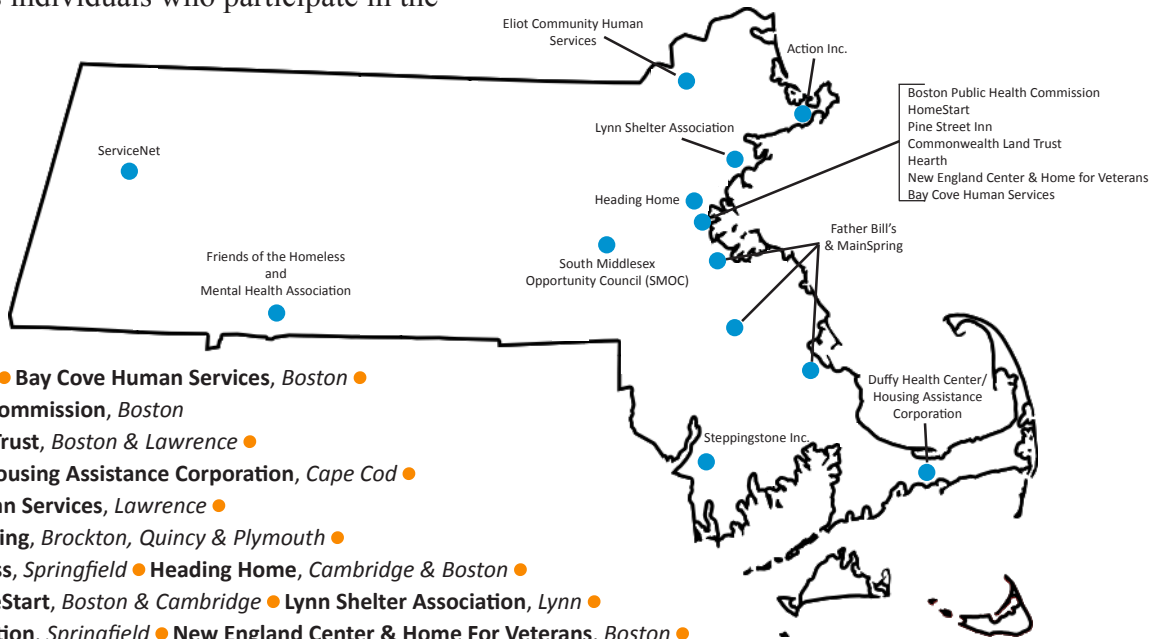
As of March 2018, the PFS program has housed **668 tenants**. Of the 668 tenants, **519** are enrolled in the MassHealth PFS CSPECH program. To date, **92%** of the tenants are either still enrolled in in the program or have had a qualified positive exit. In the 6 months prior to entering housing, PFS participants accumulated:

- **51,064** nights in shelter
- **3,266** days in the hospital
- **1,208** emergency room visits
- **865** nights in detox
- **579** ambulance calls

### > Provider Agencies

MASH identified and subcontracted with homeless service providers to provide housing and support services to homeless individuals who participate in the PFS initiative.

ENROLLMENT DEMOGRAPHICS	COUNT	PERCENTAGE
<b>GENDER</b>	<b>668</b>	<b>100%</b>
Female	214	32%
Male	452	68%
Transgender	2	<1%
<b>AGE RANGE</b>	<b>668</b>	<b>100%</b>
18-45	235	35%
46-62	400	60%
>63	33	5%
<b>RACE</b>	<b>668</b>	<b>100%</b>
American Indian or Alaska Native	12	2%
Asian	7	1%
Black or African American	163	25%
Multi-Racial	22	3%
White	447	67%
Data Not Collected	17	3%
<b>ETHNICITY</b>	<b>668</b>	<b>100%</b>
Hispanic/Latino	132	20%
Non-Hispanic/Latino	534	80%
Data Not Collected	2	<1%



- **Action Inc., Gloucester** ● **Bay Cove Human Services, Boston** ●
- **Boston Public Health Commission, Boston**
- **Commonwealth Land Trust, Boston & Lawrence** ●
- **Duffy Health Center/Housing Assistance Corporation, Cape Cod** ●
- **Eliot Community Human Services, Lawrence** ●
- **Father Bill's & MainSpring, Brockton, Quincy & Plymouth** ●
- **Friends of the Homeless, Springfield** ● **Heading Home, Cambridge & Boston** ●
- **Hearth, Boston** ● **HomeStart, Boston & Cambridge** ● **Lynn Shelter Association, Lynn** ●
- **Mental Health Association, Springfield** ● **New England Center & Home For Veterans, Boston** ●
- **Pine Street Inn, Boston** ● **ServiceNet, Northampton** ● **Steppingstone Inc. Fall River**
- **South Middlesex Opportunity Council, Worcester, Framingham & Lowell** ●

## > Triage and Assessment

A triage and assessment tool was independently developed by MASH, to be used to target and identify highly vulnerable, high expected cost individuals. The tool asks questions about homelessness, utilization of emergency services, physical health, mental health, and substance abuse. As of March 2018, PFS Provider Agencies have conducted **2,193 triage and assessments**.

- 87% of applicants report having a mental health disability
- 51% of applicants report having a head injury/trauma
- 52% of applicants report having a substance abuse disorder
- 64% of applicants report having a history of incarceration
- 48% of applicants report having dual diagnosis

## > Status as of March 2018

PFS Providers	Total # of Scored PFS Assessments	# of People Housed	# of Exits	Current # of Tenants	# of Units Committed	# of Units To Be Filled
Action, Inc	71	24	4	20	20	0
Bay Cove Human Services	29	4	0	4	18	14
Boston Public Health Commission	89	44	8	36	40	4
Commonwealth Land Trust	189	63	24	39	40	1
Duffy Health Center/ Housing Assistance Corporation	112	26	9	16	30	14
Eliot Community Human Services	29	17	7	10	15	5
Father Bill's & MainSpring	263	58	12	46	50	4
Friends of the Homeless	44	33	0	33	30	-3
Heading Home	135	38	4	34	40	6
Hearth	242	63	6	57	60	3
HomeStart	24	12	1	11	15	4
Lynn Shelter Association	140	49	13	36	35	-1
Mental Health Association	18	8	1	7	24	17
New England Center & Home For Veterans	55	15	0	15	30	15
Pine Street Inn	165	48	6	42	42	0
ServiceNet	56	4	2	2	16	14
South Middlesex Opportunity Council	487	143	56	87	135	48
Steppingstone Inc.	42	19	2	17	10	-7
<b>TOTAL</b>	<b>2,191</b>	<b>668</b>	<b>155</b>	<b>513</b>	<b>650</b>	<b>137</b>

The information presented in the document is based on data recorded by the PFS Service Providers, in the software system Client Track, as of February 28, 2018.