

# PAY FOR SUCCESS

## 2018 Fact Sheet



The Commonwealth's homeless social innovation financing initiative (also known as SIF or "Pay for Success") is a permanent supportive housing initiative aimed at serving between 500 and 800 homeless individuals over six years. To implement this program, the Massachusetts Housing & Shelter Alliance (MHSA) partnered with United Way of Massachusetts Bay and Merrimack Valley (MASH's fiscal agent) and CSH (serving as evaluation experts) to form an LLC called Massachusetts Alliance for Supportive Housing (MASH) to serve as an intermediary between investors, providers and the Commonwealth.

### > Program Enrollments

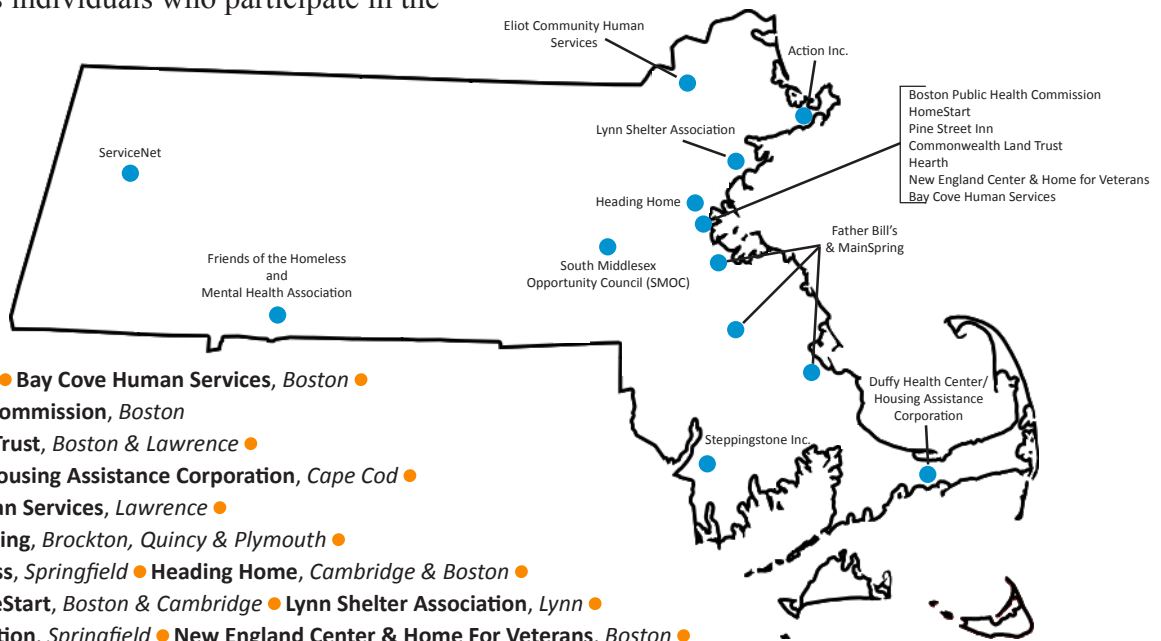
As of October 2018, the PFS program has housed **743 tenants**. Of the 743 tenants, **574** have been enrolled in the MassHealth PFS CSPECH program. To date, **89%** of the tenants are either in the program or have had a qualified positive exit. In the 6 months prior to entering housing, PFS participants accumulated:

- 57,535 nights in shelter
- 3,572 days in the hospital
- 1,369 emergency room visits
- 935 nights in detox
- 646 ambulance calls

### > Provider Agencies

MASH identified and subcontracted with homeless service providers to provide housing and support services to homeless individuals who participate in the PFS initiative.

ENROLLMENT DEMOGRAPHICS	COUNT	PERCENTAGE
<b>GENDER</b>	<b>743</b>	<b>100%</b>
Female	242	33%
Male	497	67%
Transgender	4	1%
<b>AGE RANGE</b>	<b>743</b>	<b>100%</b>
18-45	263	36%
46-62	444	60%
>63	36	5%
<b>RACE</b>	<b>743</b>	<b>100%</b>
American Indian or Alaska Native	15	2%
Asian	7	1%
Black or African American	180	24%
Multi-Racial	25	3%
White	496	67%
Data Not Collected	20	3%
<b>ETHNICITY</b>	<b>743</b>	<b>100%</b>
Hispanic/Latino	142	19%
Non-Hispanic/Latino	599	81%
Data Not Collected	2	<1%



- Action Inc., Gloucester ● Bay Cove Human Services, Boston ●
- Boston Public Health Commission, Boston
- Commonwealth Land Trust, Boston & Lawrence ●
- Duffy Health Center/Housing Assistance Corporation, Cape Cod ●
- Eliot Community Human Services, Lawrence ●
- Father Bill's & MainSpring, Brockton, Quincy & Plymouth ●
- Friends of the Homeless, Springfield ● Heading Home, Cambridge & Boston ●
- Hearth, Boston ● HomeStart, Boston & Cambridge ● Lynn Shelter Association, Lynn ●
- Mental Health Association, Springfield ● New England Center & Home For Veterans, Boston ●
- Pine Street Inn, Boston ● ServiceNet, Northampton ● Steppingstone Inc. Fall River
- South Middlesex Opportunity Council, Worcester, Framingham & Lowell ●

## > Triage and Assessment

A triage and assessment tool was independently developed by MASH, to be used to target and identify highly vulnerable, high expected cost individuals. The tool asks questions about homelessness, utilization of emergency services, physical health, mental health, and substance abuse. As of October 2018, PFS Provider Agencies have conducted **2,383 triage and assessments**.

- **87%** of applicants report having a mental health disability
- **51%** of applicants report having a head injury/trauma
- **53%** of applicants report having a substance abuse disorder
- **64%** of applicants report having a history of incarceration
- **49%** of applicants report having dual diagnosis

## > Status as of October 2018

PFS Providers	Total # of Scored PFS Assessments	# of People Housed	# of Exits	Current # of Tenants	# of Units Committed	# of Units To Be Filled
Action, Inc	72	25	4	21	20	-1
Bay Cove Human Services	35	10	0	10	18	8
Boston Public Health Commission	91	44	9	35	40	5
Commonwealth Land Trust	215	69	34	35	40	5
Duffy Health Center/ Housing Assistance Corporation	116	30	11	19	27	8
Eliot Community Human Services	30	19	9	10	15	5
Father Bill's & MainSpring	270	62	19	43	50	7
Friends of the Homeless	49	38	5	33	30	-3
Heading Home	148	49	9	40	40	0
Hearth	274	70	12	58	60	2
HomeStart	25	12	1	11	15	4
Lynn Shelter Association	159	57	14	43	35	-8
Mental Health Association	20	8	1	7	17	10
New England Center & Home For Veterans	66	21	5	16	30	14
Pine Street Inn	170	52	14	38	42	4
ServiceNet	56	4	2	2	16	14
South Middlesex Opportunity Council	530	152	67	85	135	50
Steppingstone Inc.	56	26	8	18	10	-8
<b>TOTAL</b>	<b>2,382</b>	<b>743</b>	<b>224</b>	<b>524</b>	<b>640</b>	<b>116</b>

The information presented in the document is based on data recorded by the PFS Service Providers, in the software system Client Track, as of September 30, 2018.