

PAY FOR SUCCESS

2020 Fact Sheet



The Commonwealth's homeless social innovation financing model (also known as SIF or "Pay for Success") is a permanent supportive housing initiative aimed at housing between 500 and 800 homeless individuals over six years who have disabling conditions and are at-risk of high health care costs. The Massachusetts Housing & Shelter Alliance (MHSA) partnered with United Way of Massachusetts Bay, Merrimack Valley (fiscal agent) and Corporation of Supportive Housing (CSH) to form an LLC called Massachusetts Alliance for Supportive Housing (MASH) the intermediary between investors, providers and the Commonwealth. Root Cause serves as the independent evaluator.

> Program Enrollments

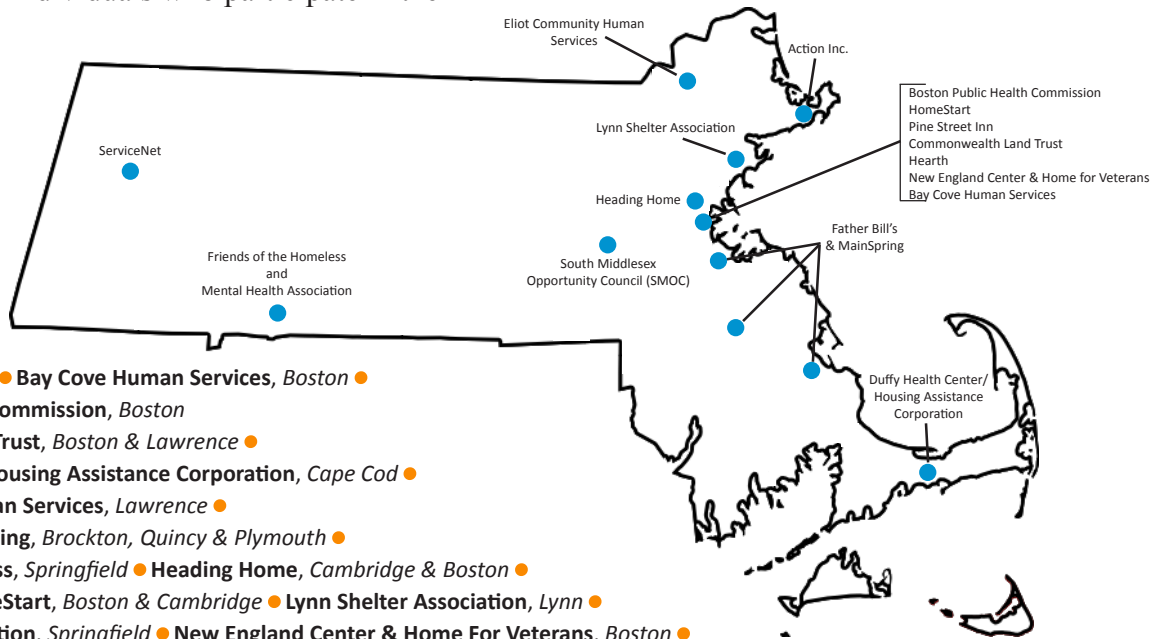
As of **March 2020**, the PFS program has housed **970 tenants**. Of the 970 tenants, **783** have been enrolled in the MassHealth PFS CSPECH program. To date, over **87%** of the tenants are in the program or have had a qualified positive exit. In the 6 months prior to entering housing, PFS participants accumulated:

- 72,494 nights in shelter
- 4,222 days in the hospital
- 1,754 emergency room visits
- 1,384 nights in detox
- 795 ambulance calls

> Provider Agencies

MASH identified and subcontracted with homeless service providers to provide housing and support services to homeless individuals who participate in the PFS initiative.

ENROLLMENT DEMOGRAPHICS	COUNT	PERCENTAGE
GENDER	970	100%
Female	320	33%
Male	645	67%
Transgender	4	<1%
AGE RANGE	970	100%
18-45	348	36%
46-62	566	58%
>63	56	6%
RACE	970	100%
American Indian or Alaska Native	16	2%
Asian	7	1%
Black or African American	241	25%
Multi-Racial	30	3%
White	648	67%
Data Not Collected	28	3%
ETHNICITY	970	100%
Hispanic/Latino	186	19%
Non-Hispanic/Latino	781	80%
Data Not Collected	3	<1%



- Action Inc., Gloucester ● Bay Cove Human Services, Boston ●
- Boston Public Health Commission, Boston
- Commonwealth Land Trust, Boston & Lawrence ●
- Duffy Health Center/Housing Assistance Corporation, Cape Cod ●
- Eliot Community Human Services, Lawrence ●
- Father Bill's & MainSpring, Brockton, Quincy & Plymouth ●
- Friends of the Homeless, Springfield ● Heading Home, Cambridge & Boston ●
- Hearth, Boston ● HomeStart, Boston & Cambridge ● Lynn Shelter Association, Lynn ●
- Mental Health Association, Springfield ● New England Center & Home For Veterans, Boston ●
- Pine Street Inn, Boston ● ServiceNet, Northampton ● Steppingstone Inc. Fall River
- South Middlesex Opportunity Council, Worcester, Framingham & Lowell ●

> Triage and Assessment

A triage and assessment tool was independently developed by MASH, to be used to target and identify highly vulnerable, high expected cost individuals. The tool asks questions about homelessness, utilization of emergency services, physical health, mental health, and substance abuse. As of March 2020, PFS Provider Agencies have conducted **2,811 triage and assessments**.

- **88%** of applicants report having a mental health disability
- **50%** of applicants report having a head injury/trauma
- **53%** of applicants report having a substance abuse disorder
- **64%** of applicants report having a history of incarceration
- **50%** of applicants report having dual diagnosis

> Status as of March 2020

PFS Providers	Total # of Scored PFS Assessments	# of People Housed	# of Exits	Current # of Tenants	# of Units Committed	# of Units To Be Filled
Action, Inc	82	30	8	22	20	-2
Bay Cove Human Services	47	22	5	17	18	1
Boston Public Health Commission	94	47	12	35	40	5
Commonwealth Land Trust	260	90	52	38	40	2
Duffy Health Center/ Housing Assistance Corporation	129	35	19	16	27	11
Eliot Community Human Services	33	21	13	8	15	7
Father Bill's & MainSpring	283	71	26	45	50	5
Friends of the Homeless	58	46	12	34	30	-4
Heading Home	149	51	18	33	40	7
Hearth	303	88	31	57	60	3
HomeStart	31	12	1	11	15	4
Lynn Shelter Association	188	71	19	52	35	-17
Mental Health Association	37	16	1	15	17	2
New England Center & Home For Veterans	92	29	14	15	30	15
Pine Street Inn	206	78	24	54	42	-12
ServiceNet	56	4	2	2	16	14
South Middlesex Opportunity Council	630	197	103	94	135	41
Steppingstone Inc.	133	74	29	45	20	-25
TOTAL	2,811	*982	389	593	650	57

The information presented in the document is based on data recorded by the PFS Service Providers, in the software system Client Track, as of February 29, 2020. * 12 people exited and re-entered housing.