

PAY FOR SUCCESS

2019 Fact Sheet



The Commonwealth's homeless social innovation financing initiative (also known as SIF or "Pay for Success") is a permanent supportive housing initiative aimed at serving between 500 and 800 homeless individuals over six years. To implement this program, the Massachusetts Housing & Shelter Alliance (MHSA) partnered with United Way of Massachusetts Bay and Merrimack Valley (MASH's fiscal agent) and CSH (serving as evaluation experts) to form an LLC called Massachusetts Alliance for Supportive Housing (MASH) to serve as an intermediary between investors, providers and the Commonwealth.

> Program Enrollments

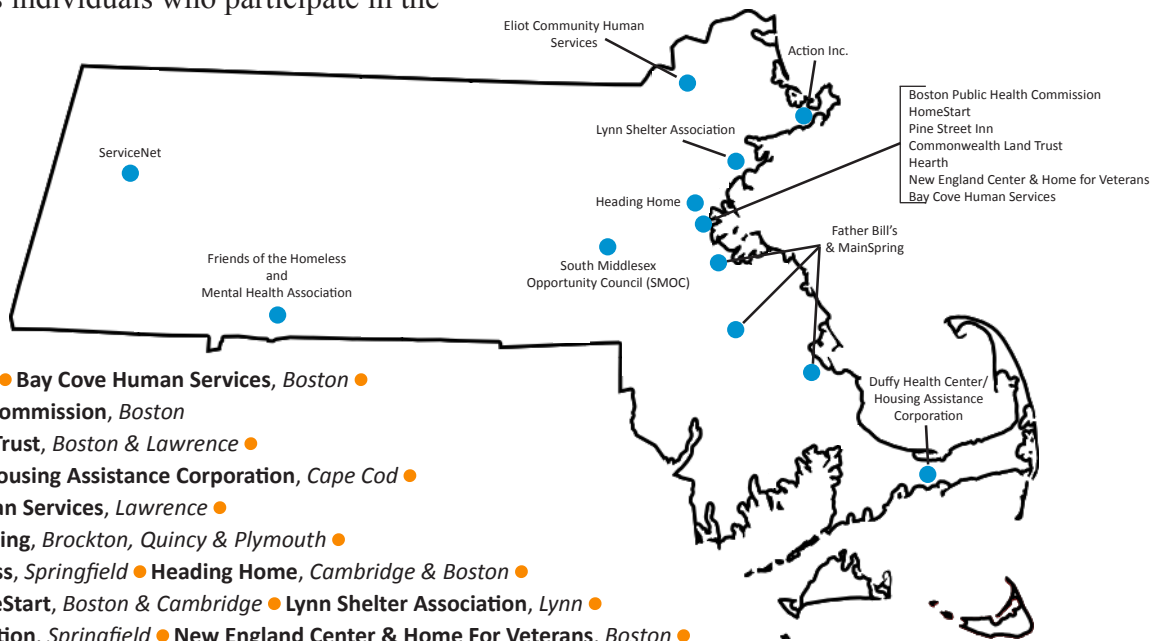
As of July 2019, the PFS program has housed **857 tenants**. Of the 857 tenants, **643** have been enrolled in the MassHealth PFS CSPECH program. To date, over **89%** of the tenants are in the program or have had a qualified positive exit. In the 6 months prior to entering housing, PFS participants accumulated:

- **64,543** nights in shelter
- **3,962** days in the hospital
- **1,585** emergency room visits
- **1,202** nights in detox
- **729** ambulance calls

> Provider Agencies

MASH identified and subcontracted with homeless service providers to provide housing and support services to homeless individuals who participate in the PFS initiative.

ENROLLMENT DEMOGRAPHICS	COUNT	PERCENTAGE
GENDER	857	100%
Female	283	33%
Male	569	66%
Transgender	5	<1%
AGE RANGE	857	100%
18-45	308	36%
46-62	499	58%
>63	50	6%
RACE	844	100%
American Indian or Alaska Native	16	2%
Asian	7	1%
Black or African American	205	24%
Multi-Racial	28	3%
White	580	68%
Data Not Collected	21	3%
ETHNICITY	857	100%
Hispanic/Latino	162	19%
Non-Hispanic/Latino	692	81%
Data Not Collected	3	<1%



- **Action Inc., Gloucester** ● **Bay Cove Human Services, Boston** ●
- **Boston Public Health Commission, Boston**
- **Commonwealth Land Trust, Boston & Lawrence** ●
- **Duffy Health Center/Housing Assistance Corporation, Cape Cod** ●
- **Eliot Community Human Services, Lawrence** ●
- **Father Bill's & MainSpring, Brockton, Quincy & Plymouth** ●
- **Friends of the Homeless, Springfield** ● **Heading Home, Cambridge & Boston** ●
- **Hearth, Boston** ● **HomeStart, Boston & Cambridge** ● **Lynn Shelter Association, Lynn** ●
- **Mental Health Association, Springfield** ● **New England Center & Home For Veterans, Boston** ●
- **Pine Street Inn, Boston** ● **ServiceNet, Northampton** ● **Steppingstone Inc. Fall River**
- **South Middlesex Opportunity Council, Worcester, Framingham & Lowell** ●

> Triage and Assessment

A triage and assessment tool was independently developed by MASH, to be used to target and identify highly vulnerable, high expected cost individuals. The tool asks questions about homelessness, utilization of emergency services, physical health, mental health, and substance abuse. As of July 2019, PFS Provider Agencies have conducted **2,634 triage and assessments**.

- 88% of applicants report having a mental health disability
- 50% of applicants report having a head injury/trauma
- 53% of applicants report having a substance abuse disorder
- 64% of applicants report having a history of incarceration
- 49% of applicants report having dual diagnosis

> Status as of July 2019

PFS Providers	Total # of Scored PFS Assessments	# of People Housed	# of Exits	Current # of Tenants	# of Units Committed	# of Units To Be Filled
Action, Inc	77	27	5	22	20	-2
Bay Cove Human Services	43	18	3	15	18	3
Boston Public Health Commission	91	44	11	33	40	7
Commonwealth Land Trust	232	75	43	32	40	8
Duffy Health Center/ Housing Assistance Corporation	124	34	18	16	27	11
Eliot Community Human Services	32	20	11	9	15	6
Father Bill's & MainSpring	279	67	24	43	50	7
Friends of the Homeless	53	42	9	33	30	-3
Heading Home	148	49	13	36	40	4
Hearth	289	77	16	61	60	-1
HomeStart	29	12	1	11	15	4
Lynn Shelter Association	177	66	14	52	35	-17
Mental Health Association	36	10	1	9	17	8
New England Center & Home For Veterans	85	27	6	21	30	9
Pine Street Inn	177	57	18	39	42	3
ServiceNet	56	4	2	2	16	14
South Middlesex Opportunity Council	585	180	91	89	135	46
Steppingstone Inc.	121	56	20	36	20	-16
TOTAL	2,634	*865	306	559	650	91

The information presented in the document is based on data recorded by the PFS Service Providers, in the software system Client Track, as of June 30, 2019. * 8 people exited and re-entered housing.