

PAY FOR SUCCESS

2019 Fact Sheet



The Commonwealth's homeless social innovation financing initiative (also known as SIF or "Pay for Success") is a permanent supportive housing initiative aimed at serving between 500 and 800 homeless individuals over six years. To implement this program, the Massachusetts Housing & Shelter Alliance (MHSA) partnered with United Way of Massachusetts Bay and Merrimack Valley (MASH's fiscal agent) and CSH (serving as evaluation experts) to form an LLC called Massachusetts Alliance for Supportive Housing (MASH) to serve as an intermediary between investors, providers and the Commonwealth.

> Program Enrollments

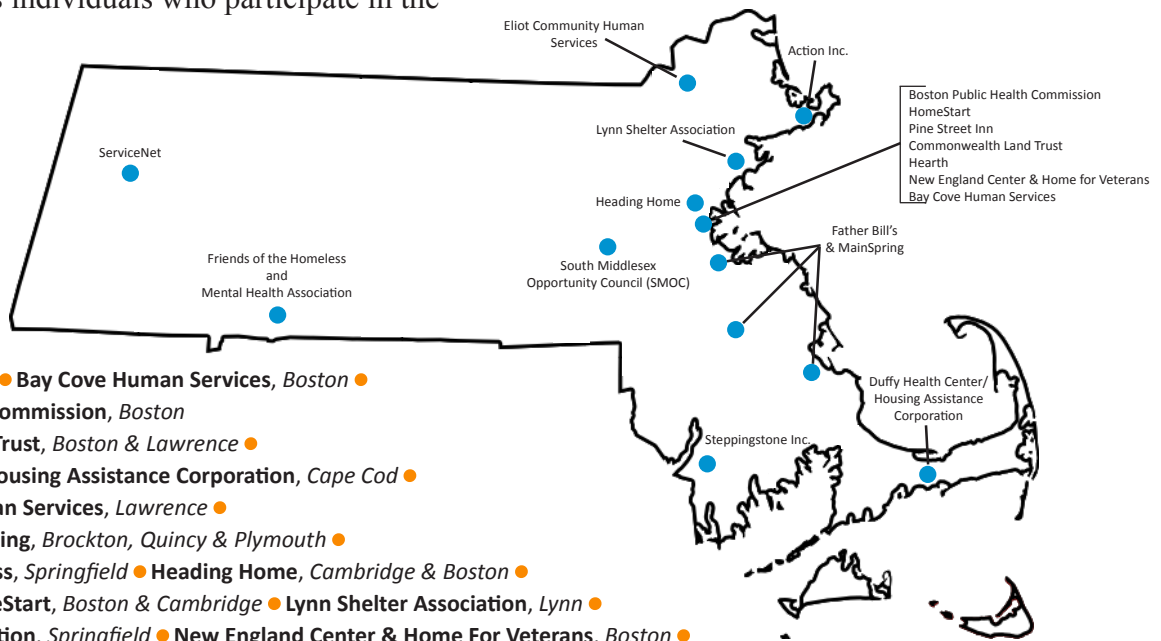
As of April 2019, the PFS program has housed **830 tenants**. Of the 830 tenants, **640** have been enrolled in the MassHealth PFS CSPECH program. To date, over **89%** of the tenants are in the program or have had a qualified positive exit. In the 6 months prior to entering housing, PFS participants accumulated:

- **62,746** nights in shelter
- **4,070** days in the hospital
- **1,536** emergency room visits
- **1,174** nights in detox
- **703** ambulance calls

> Provider Agencies

MASH identified and subcontracted with homeless service providers to provide housing and support services to homeless individuals who participate in the PFS initiative.

ENROLLMENT DEMOGRAPHICS	COUNT	PERCENTAGE
GENDER	830	100%
Female	271	33%
Male	554	67%
Transgender	5	<1%
AGE RANGE	830	100%
18-45	298	36%
46-62	488	59%
>63	44	5%
RACE	830	100%
American Indian or Alaska Native	16	2%
Asian	7	1%
Black or African American	196	24%
Multi-Racial	28	3%
White	563	68%
Data Not Collected	20	3%
ETHNICITY	830	100%
Hispanic/Latino	157	19%
Non-Hispanic/Latino	670	81%
Data Not Collected	3	<1%



- **Action Inc., Gloucester** ● **Bay Cove Human Services, Boston** ●
- **Boston Public Health Commission, Boston**
- **Commonwealth Land Trust, Boston & Lawrence** ●
- **Duffy Health Center/Housing Assistance Corporation, Cape Cod** ●
- **Eliot Community Human Services, Lawrence** ●
- **Father Bill's & MainSpring, Brockton, Quincy & Plymouth** ●
- **Friends of the Homeless, Springfield** ● **Heading Home, Cambridge & Boston** ●
- **Hearth, Boston** ● **HomeStart, Boston & Cambridge** ● **Lynn Shelter Association, Lynn** ●
- **Mental Health Association, Springfield** ● **New England Center & Home For Veterans, Boston** ●
- **Pine Street Inn, Boston** ● **ServiceNet, Northampton** ● **Steppingstone Inc. Fall River**
- **South Middlesex Opportunity Council, Worcester, Framingham & Lowell** ●

> Triage and Assessment

A triage and assessment tool was independently developed by MASH, to be used to target and identify highly vulnerable, high expected cost individuals. The tool asks questions about homelessness, utilization of emergency services, physical health, mental health, and substance abuse. As of April 2019, PFS Provider Agencies have conducted **2,543 triage and assessments**.

- **88%** of applicants report having a mental health disability
- **51%** of applicants report having a head injury/trauma
- **53%** of applicants report having a substance abuse disorder
- **64%** of applicants report having a history of incarceration
- **50%** of applicants report having dual diagnosis

> Status as of April 2019

PFS Providers	Total # of Scored PFS Assessments	# of People Housed	# of Exits	Current # of Tenants	# of Units Committed	# of Units To Be Filled
Action, Inc	75	26	4	22	20	-2
Bay Cove Human Services	42	18	0	18	18	9
Boston Public Health Commission	91	44	10	34	40	6
Commonwealth Land Trust	223	73	38	35	40	5
Duffy Health Center/ Housing Assistance Corporation	117	33	15	18	27	9
Eliot Community Human Services	31	20	10	10	15	5
Father Bill's & MainSpring	274	67	23	44	50	6
Friends of the Homeless	53	40	7	33	30	-3
Heading Home	148	49	11	38	40	2
Hearth	286	73	14	59	60	1
HomeStart	25	12	1	11	15	4
Lynn Shelter Association	166	63	14	49	35	-14
Mental Health Association	24	10	1	9	17	8
New England Center & Home For Veterans	73	27	6	21	30	9
Pine Street Inn	174	55	16	39	42	3
ServiceNet	56	4	2	2	16	14
South Middlesex Opportunity Council	567	173	81	92	135	43
Steppingstone Inc.	118	51	15	36	20	-16
TOTAL	2,543	830	268	570	650	80

The information presented in the document is based on data recorded by the PFS Service Providers, in the software system Client Track, as of March 31, 2019.