

PAY FOR SUCCESS

2018 Fact Sheet



The Commonwealth's homeless social innovation financing initiative (also known as SIF or "Pay for Success") is a permanent supportive housing initiative aimed at serving between 500 and 800 homeless individuals over six years. To implement this program, the Massachusetts Housing & Shelter Alliance (MHSA) partnered with United Way of Massachusetts Bay and Merrimack Valley (MASH's fiscal agent) and CSH (serving as evaluation experts) to form an LLC called Massachusetts Alliance for Supportive Housing (MASH) to serve as an intermediary between investors, providers and the Commonwealth.

> Program Enrollments

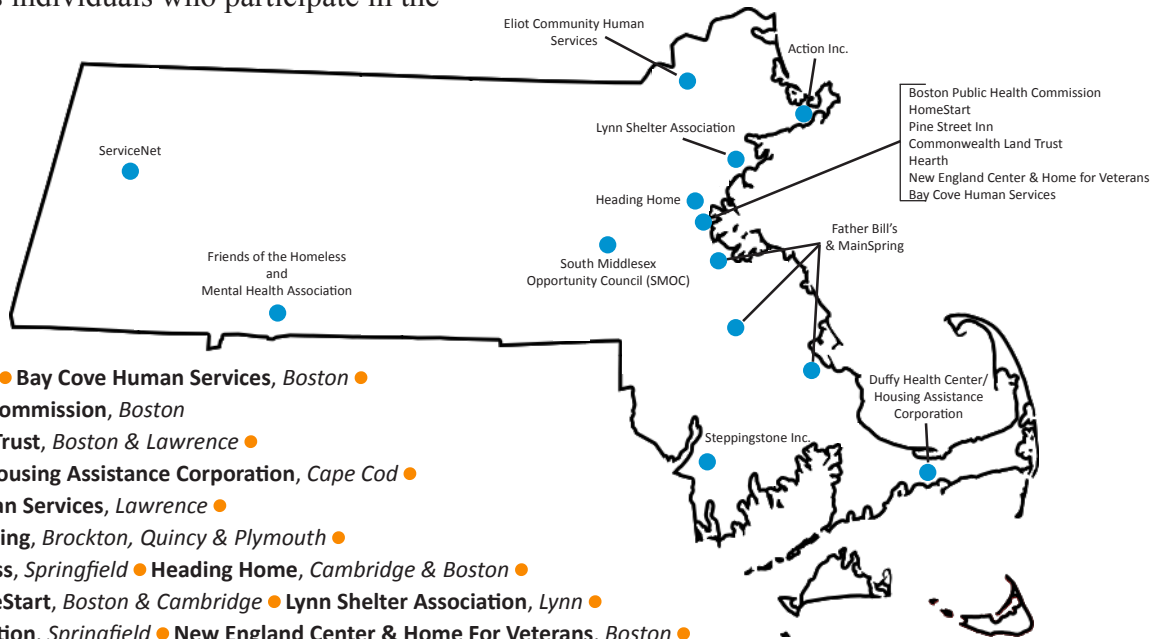
As of January 2018, the PFS program has housed **640 tenants**. Of the 640 tenants, **498** are enrolled in the MassHealth PFS CSPECH program. To date, **93%** of the tenants are either still enrolled in in the program or have had a qualified positive exit. In the 6 months prior to entering housing, PFS participants accumulated:

- 49,209 nights in shelter
- 3,058 days in the hospital
- 1,130 emergency room visits
- 791 nights in detox
- 533 ambulance calls

> Provider Agencies

MASH identified and subcontracted with homeless service providers to provide housing and support services to homeless individuals who participate in the PFS initiative.

ENROLLMENT DEMOGRAPHICS	COUNT	PERCENTAGE
GENDER	640	100%
Female	206	32%
Male	432	68%
Transgender	2	<1%
AGE RANGE	640	100%
18-45	223	35%
46-62	387	60%
>63	30	5%
RACE	640	100%
American Indian or Alaska Native	10	2%
Asian	7	1%
Black or African American	158	25%
Multi-Racial	21	3%
White	427	67%
Data Not Collected	17	3%
ETHNICITY	640	100%
Hispanic/Latino	129	20%
Non-Hispanic/Latino	509	80%
Data Not Collected	2	<1%



- Action Inc., Gloucester ● Bay Cove Human Services, Boston ●
- Boston Public Health Commission, Boston
- Commonwealth Land Trust, Boston & Lawrence ●
- Duffy Health Center/Housing Assistance Corporation, Cape Cod ●
- Eliot Community Human Services, Lawrence ●
- Father Bill's & MainSpring, Brockton, Quincy & Plymouth ●
- Friends of the Homeless, Springfield ● Heading Home, Cambridge & Boston ●
- Hearth, Boston ● HomeStart, Boston & Cambridge ● Lynn Shelter Association, Lynn ●
- Mental Health Association, Springfield ● New England Center & Home For Veterans, Boston ●
- Pine Street Inn, Boston ● ServiceNet, Northampton ● Steppingstone Inc. Fall River
- South Middlesex Opportunity Council, Worcester, Framingham & Lowell ●

> Triage and Assessment

A triage and assessment tool was independently developed by MASH, to be used to target and identify highly vulnerable, high expected cost individuals. The tool asks questions about homelessness, utilization of emergency services, physical health, mental health, and substance abuse. As of January 2018, PFS Provider Agencies have conducted **2,144 triage and assessments**.

- 87% of applicants report having a mental health disability
- 51% of applicants report having a head injury/trauma
- 52% of applicants report having a substance abuse disorder
- 64% of applicants report having a history of incarceration
- 49% of applicants report having dual diagnosis

> Status as of January 2018

PFS Providers	Total # of Scored PFS Assessments	# of People Housed	# of Exits	Current # of Tenants	# of Units Committed	# of Units To Be Filled
Action, Inc	71	23	4	19	20	1
Bay Cove Human Services	29	4	0	4	18	14
Boston Public Health Commission	89	43	8	35	40	5
Commonwealth Land Trust	176	62	23	39	40	1
Duffy Health Center/ Housing Assistance Corporation	111	25	9	16	30	14
Eliot Community Human Services	28	17	6	11	15	4
Father Bill's & MainSpring	260	57	9	48	50	2
Friends of the Homeless	44	27	0	27	30	3
Heading Home	132	36	4	32	40	8
Hearth	242	62	5	58	60	3
HomeStart	24	12	1	11	15	4
Lynn Shelter Association	135	48	12	36	35	-1
Mental Health Association	18	8	1	7	24	17
New England Center & Home For Veterans	51	12	0	12	30	18
Pine Street Inn	163	47	6	41	42	1
ServiceNet	56	4	0	4	16	12
South Middlesex Opportunity Council	480	139	51	87	135	48
Steppingstone Inc.	35	14	2	12	10	-2
TOTAL	2,144	640	141	500	650	150

The information presented in the document is based on data recorded by the PFS Service Providers, in the software system Client Track, as of December 31, 2017.