

PAY FOR SUCCESS

2017 Fact Sheet



The Commonwealth's homeless social innovation financing initiative (also known as SIF or "Pay for Success") is a permanent supportive housing initiative aimed at serving between 500 and 800 homeless individuals over six years. To implement this program, the Massachusetts Housing & Shelter Alliance (MHSA) partnered with United Way of Massachusetts Bay and Merrimack Valley (MASH's fiscal agent) and CSH (serving as evaluation experts) to form an LLC called Massachusetts Alliance for Supportive Housing (MASH) to serve as an intermediary between investors, providers and the Commonwealth.

> Program Enrollments

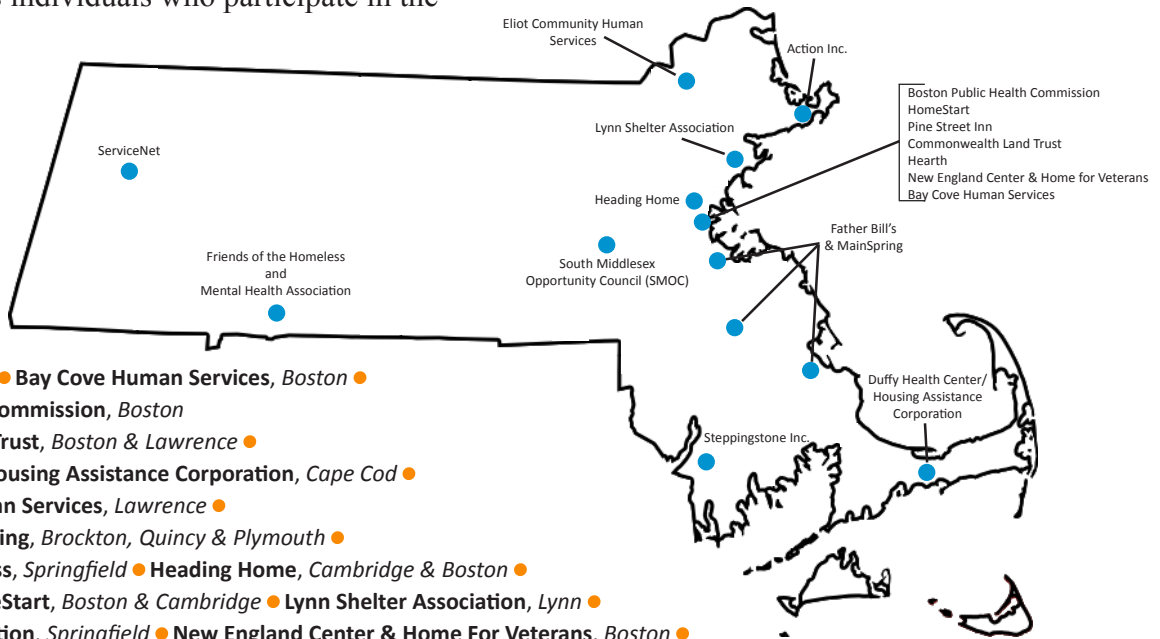
As of September 2017, the PFS program has housed **573 tenants**. Of the 573 tenants, **433** are enrolled in the MassHealth PFS CSPECH program. To date, **93%** of the tenants are either in the program or have had a qualified positive exit. In the 6 months prior to entering housing, PFS participants accumulated:

- **44,638** nights in shelter
- **2,821** days in the hospital
- **995** emergency room visits
- **679** nights in detox
- **465** ambulance calls

> Provider Agencies

MASH identified and subcontracted with homeless service providers to provide housing and support services to homeless individuals who participate in the PFS initiative.

ENROLLMENT DEMOGRAPHICS	COUNT	PERCENTAGE
GENDER	573	100%
Female	181	32%
Male	387	67%
Transgender	2	<1%
AGE RANGE	573	100%
18-45	203	35%
46-62	346	60%
>63	24	4%
RACE	573	100%
American Indian or Alaska Native	9	1%
Asian	6	1%
Black or African American	147	26%
Multi-Racial	21	4%
White	374	65%
Data Not Collected	16	3%
ETHNICITY	573	100%
Hispanic/Latino	117	20%
Non-Hispanic/Latino	455	79%
Data Not Collected	1	<1%



- **Action Inc., Gloucester** ● **Bay Cove Human Services, Boston** ●
- **Boston Public Health Commission, Boston**
- **Commonwealth Land Trust, Boston & Lawrence** ●
- **Duffy Health Center/Housing Assistance Corporation, Cape Cod** ●
- **Eliot Community Human Services, Lawrence** ●
- **Father Bill's & MainSpring, Brockton, Quincy & Plymouth** ●
- **Friends of the Homeless, Springfield** ● **Heading Home, Cambridge & Boston** ●
- **Hearth, Boston** ● **HomeStart, Boston & Cambridge** ● **Lynn Shelter Association, Lynn** ●
- **Mental Health Association, Springfield** ● **New England Center & Home For Veterans, Boston** ●
- **Pine Street Inn, Boston** ● **ServiceNet, Northampton** ● **Steppingstone Inc. Fall River**
- **South Middlesex Opportunity Council, Worcester, Framingham & Lowell** ●

> Triage and Assessment

A triage and assessment tool was independently developed by MASH, to be used to target and identify highly vulnerable, high expected cost individuals. The tool asks questions about homelessness, utilization of emergency services, physical health, mental health, and substance abuse. As of September 2017, PFS Provider Agencies have conducted **2,009 triage and assessments**.

- 87% of applicants report having a mental health disability
- 51% of applicants report having a head injury/trauma
- 53% of applicants report having a substance abuse disorder
- 64% of applicants report having a history of incarceration
- 48% of applicants report having dual diagnosis

> Status as of September 2017

PFS Providers	Total # of Scored PFS Assessments	# of People Housed	# of Exits	Current # of Tenants	# of Units Committed	# of Units To Be Filled
Action, Inc	71	22	4	18	20	2
Bay Cove Human Services	29	4	0	4	18	14
Boston Public Health Commission	89	43	5	38	40	2
Commonwealth Land Trust	160	54	22	32	40	8
Duffy Health Center/ Housing Assistance Corporation	108	25	9	16	30	14
Eliot Community Human Services	26	16	5	11	15	4
Father Bill's & MainSpring	258	53	5	48	50	2
Friends of the Homeless	26	15	0	15	30	15
Heading Home	131	33	3	30	40	10
Hearth	217	58	4	54	60	6
HomeStart	23	12	1	11	15	4
Lynn Shelter Association	132	44	9	35	35	0
Mental Health Association	15	5	1	4	24	20
New England Center & Home For Veterans	36	9	0	9	30	21
Pine Street Inn	162	44	4	40	42	2
ServiceNet	49	4	0	4	16	12
South Middlesex Opportunity Council	459	125	44	81	135	54
Steppingstone Inc.	17	7	0	7	10	3
TOTAL	2,008	573	116	457	650	193

The information presented in the document is based on data recorded by the PFS Service Providers, in the software system Client Track, as of August 31, 2017.